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## THE CONNECTION

January 17, 2024

THE GREATER PITTSBURGH BUSINESS CONNECTION

We would love to see you every week. Please plan on joining us!

We will be meeting at Eat 'n Park, Business Route 60, Pittsburgh, PA, Wednesday mornings at 7:15 AM and concludes at 8:30 AM.

The Greater Pittsburgh Business Connection is a group of professional men and women who meet each week to exchange business leads. Each category is exclusive. So JOIN NOW before your competitor does and reap the benefits of an additional sales force—your loyal CONNECTION members—who will be networking for you!

Visit our website: [www.gpbc-pgh.org](http://www.gpbc-pgh.org) and follow us on twitter: @GPBCAirportChapter

President.....Jen Rosa  
Vice President.....Jason Henze  
Treasurer.....Bernie Slutiak  
Secretary/Newsletter Editor.....Suzette McCarrell  
Historian/Membership.....Jim Stossel  
Social Media Administrator.....Jen Rosa

# **ANNUAL AWARDS BANQUET**

Sheraton Pittsburgh Airport  
1160 Thorn Run Extension  
Coraopolis, PA 15108

**February 24, 2024 6:00pm**

Member + guest

## **JANUARY SPEAKERS**

### **January 24, 2024**

10 Minutes – Brian Thomas (BT Consulting)

5 Minutes – Susan Ansell (Ansell & Associates, P.C.)

### **January 31, 2024**

10 Minutes – Matt Yost (Yost Kitchen and Bath)

5 Minutes – Stephanie Milazzo (Mary Kay)

## **FEBRUARY SPEAKERS**

### **February 7, 2024**

10 Minutes – Eddie Grimes (Good Advertising)

5 Minutes – Jen Rosa (Cruise Planners)

### **February 14, 2024**

10 Minutes – Brian Koeberle (Koeberle Law Firm)

5 Minutes – Nicole Sicilia (Piatt Sotheby's International Realty)

**REMEMBER, IF YOU ARE A SPEAKER AND CAN NOT ATTEND A MEETING, YOU ARE RESPONSIBLE FOR CALLING THE FOLLOWING WEEK'S SPEAKER TO SWITCH WITH YOU**

## REFERRALS

First	Last	Company	2023 Total		November		December	
			Given	Received	Given	Received	Given	Received
Brad	Amper	Rohrich Toyota	4	3		2	1	
Erdem	Ankarali	Virtue Fitness & Health	1	7				2
Susan	Ansell	CPA	8	7			1	
David	Dauer	Flash Mobile	25	3	1		3	1
Barbara	Dejohn	Colonial Life	5		1			
Bill	Forde	KW Commercial Realty	2	2	1			
Jennifer	Foster	Choice Background	1					
Rose	Glinski	Leasing Mgmt Assoc	4	1				
Eddie	Grimes	Good Advertising		10				
Jason	Henze	Overhead Door Co	2	1				
Nick	Hollinger	Patriot Lending Services	6	6	1			
Jim	Kernick	Dick Kernick Auto	2	15		2		1
Danielle	Kicielinski	Dollar Bank	1	1	1			1
Brian	Koeberle	Koeberle Law	8	2			2	
Michele	Long	Keller Williams Realty	1					
Suzette	McCarrell	McCarrell Landscape	9				1	
John	McLay	Wesbanco	1	4				
Stephanie	Milazzo	Marykay	10	8		1	1	3
Daniel	Nicolaus	Chiropractor		2				
Bill	Paviol	Security	5	23	1			1
Jen	Rosa	Cruise Planners Travel	7	6				
Nicole	Sicilia	Piatt Sotheby Realty		1				
Bernie	Slutiak	Ins Consultants of Pgh	4	9		1		
Dean	Stewart	The Dog Stop	1	4				
Jim	Stossel	LPL financial	10					
Brian	Thomas	BT Consulting	2	4				
<b>TOTALS</b>			<b>119</b>	<b>119</b>	<b>6</b>	<b>6</b>	<b>9</b>	<b>9</b>

\*\* Due to lack of space some months are hidden from view

Please send referrals given weekly. Updated list will be posted at the end of the month. [Smccarrell@McCarrellLandscapeConstruction.com](mailto:Smccarrell@McCarrellLandscapeConstruction.com)

**GPBC MEMBERSHIP DIRECTORY**

<p>ANSELL &amp; ASSOCIATES, P.C. (Certified Public Accountant)</p> <p>Susan J. Ansell, CPA 3025 Washington Road, Suite 300 McMurray, PA 15317 Tel: (724) 941-6350 Fax: (724) 941-6377 Cell: (724) 350-6218 sansellcpa@gmail.com www.ansellcpa.com</p>	<p>LPL FINANCIAL (Financial advisor)</p> <p>James J. Stossel, MBA LPL Financial Advisor 6000 Babcock Blvd Suite 1009B Pittsburgh, PA 15237 Tel: (412)364-6446 x302 Fax: (412)369-2772 j.stossel@lpl.com www.JamesStossel.com</p>	<p>BT CONSULTING SERVICE (Small Business Computer Consulting)</p> <p>Brian Thomas 123 Washington Street, Suite 151, Washington, PA 15301 Tel: (412) 469-0733 Fax: (412) 469-0732 bthomas@btconsultingservice.com www.btconsultingservice.com</p>
<p>COLONIAL LIFE (Supplemental Employee Insurance Benefits)</p> <p>Barbara DeJohn Cell: (412) 600-5483 Fax: (412) 778-8227 barbara.dejohn@coloniallifesales.com</p>	<p>SMART WIRED SECURITY (Security)</p> <p>Bill Paviol Cell: 412.722.3102 Paviol@yahoo.com</p>	<p>MCCARRELL LANDSCAPE CONSTRUCTION, LLC (Landscape Construction – Residential &amp; Commercial)</p> <p>Suzette McCarrell Tel: (724)- 695-9099 Cell:( 724 )747-9794 smccarrell@McCarrellLandscapeConstruction.com www.mccarrelllandscapeconstruction.com</p>
<p>GOOD ADVERTISING (Advertising Specialties) Eddie &amp; Sandy Grimes 1167 School St Pittsburgh, PA 15205 Office (412) 921-1325 Cell (412)576-7513 goodadv@comcast.net www.good-advertising.com grimes.s@comcast.net</p>	<p>INSURANCE CONSULTANTS OF PITTSBURGH (Insurance)</p> <p>Bernard Slutiak 300 Mt. Lebanon Blvd Suite 205A Pittsburgh, PA 15234 Tel: (412) 344-2800 Cell: (412) 498-7990 bslutiak@icpitt.com</p>	<p>CRUISE PLANNERS (Travel Advisor)</p> <p>Jenifer Rosa 6200 Steubenville Pike McKees Rocks, PA 15136 732-641-3500 Jen.Rosa@cruiseplanners.com www.splendorvacations.com</p>
<p>KERNICK TIRE CENTER &amp; AUTO REPAIR (Automobile Services)</p> <p>James Kernick 4470 Steubenville Pike Robinson Township, PA 15205 Tel: 412-922-6181 kernicktire@verizon.net</p>	<p>KOEBERLE LAW FIRM (Attorney)</p> <p>Brian Koeberle 2 Penn Center West Suite 115 Pittsburgh, PA 15276 Tel: (412) -788- 9554 brian@koeberlelaw.com www.koeberlelaw.com</p>	<p>MARY KAY (Skincare)</p> <p>Stephanie Milazzo Senior Sales Director 3122 Heights Road Aliquippa, PA 15001 Tel:(814) 322-7486 mkdazzlingdivas@hotmail.com www.marykay.com/stephaniemilazzo</p>

<p>ROHRICH TOYOTA (Auto Dealer)</p> <p>Brad Amper 2020 West Liberty Avenue Pittsburgh PA 15226</p> <p>Office: 412-344-6012 ext 5423 Mobile: 412-583-5116 bamper@rohrich.com</p>	<p>PATRIOT LENDING SERVICES, INC. (Mortgage Loan Officer)</p> <p>Nick Hollinger 1081 Greentree Road Pittsburgh, PA 15220</p> <p>Office: 412-429-1550 Mobile: 412-877-9041 nhollinger@patriotlending.com</p>	<p>PIATT SOTHEBY'S INTERNATIONAL REALTY (Residential Realty)</p> <p>Nicole Sicilia 519 Broad Street Sewickley, PA 15143</p> <p>Mobile: 412-452-2595</p> <p>nsicilia@piattsir.com www.piattsir.com</p>
<p>KELLER WILLIAMS COMMERCIAL (Commercial Realty)</p> <p>Bill Forde 1500 Oxford Drive Suite 110 Pittsburgh, PA 15102</p> <p>Office: 412-854-4000 ext 308 Mobile: 412-439-0429 bforde@kwcommercial.com www.kwcommercial.com</p>	<p>OVERHEAD DOOR COMPANY OF GREATER PITTSBURGH (Commercial, Industrial, &amp; Residential Garage Door Sales &amp; Installation)</p> <p>Jason Henze 400 Poplar Street Pittsburgh, PA. 15223 Phone (412) 781-4000 X 216 Cell: (412)- 337-1875 jhenze@ohdpgh.com www.overheaddoorpittsburgh.com</p>	<p>VIRTUE FITNESS &amp; HEALTH (Personal Trainer &amp; Nutrition Coach)</p> <p>Erdem Ankarali</p> <p>Phone: 207-632-8098 erdem@virtuefithealth.com</p>
<p>DOLLAR BANK (Bank)</p> <p>Danielle Kicielinski 45 Walsh Road Pittsburgh PA 15205 (Crafton Office)</p> <p>Office: 412-922-4208 Mobile: 412-302-2233</p> <p>Dkicielinski264@dollarbank.com</p>	<p>YOST KITCHEN &amp; BATH (Kitchen &amp; Bath Construction Services)</p> <p>Matt Yost 111 Carrick Avenue Pittsburgh, PA 15210</p> <p>Mobile: 304-816-1725 mattyost31692@hotmail.com</p>	

Always looking for **New Members** to join us! Who do you know?

\*\* Florist, Spa, Hair Salon, Chiropractor, Dentist, Hospitality Management, Baker, Interior Designer/Decorator, Plumber, Roofer, HVAC, Payroll Processing, Printing Services, etc.....